Michael Sanders

Michael has been in the real estate and lending business for 18 years, helping borrowers and real estate professionals. He now uses this experience to aid students of the W. P. Carey School of Business majoring in Finance and Economics to understand the corporate landscape of the fields they are entering. He also provides guidance on obtaining internships, resume writing, interview skills, and negotiating offers. The emphasis is always on a student's interests and how to turn those interests into a career that allows them to build a skill set that will serve them the rest of their professional life.

Why do you enjoy working with W. P. Carey Students?

W. P. Carey students are driven and curious. When we discuss the many resources available to them they will embrace those resources and help themselves become successful.

What do you enjoy about being a career consultant?

I enjoy seeing the light bulb go on in a student's head when they understand how a particular resource can directly impact them.

If you could only give one piece of advice to students, what would that be?

Get involved on campus during your freshman year and build on that involvement throughout college.

Tell us about a time you helped a student succeed.

I had a freshman student that was interested in Investment Banking but didn't know how to start that process. I showed her that an investment banking firm was having an information session coming up and we discussed how to conduct yourself during the session and what questions to ask the recruiter afterward. She got asked to be an intern that summer at that investment banking firm because her discussion with the recruiter at the information session led to an interview.